

The Community Broadband Fund

Structured credit to close the digital divide



Financing Broadband to Unlock Opportunity

Connect Humanity is a nonprofit impact fund investing in high-impact broadband infrastructure projects in underserved communities. With a proven track record and deep industry expertise, we offer investors competitive returns while building the infrastructure for economic opportunity.

The Opportunity

The Community Broadband Fund is designed to address the fact that 120 million Americans still lack broadband that meets modern standards — with low-income and rural communities most affected. Traditional capital markets have failed to bridge the gap: private equity prioritizes high-return markets, banks impose restrictive terms, and public funding has fallen short. Yet demand for fast, reliable internet continues to rise. Community broadband represents an emerging, resilient asset class with strong fundamentals, predictable demand, and long-lived, collateral-backed cashflows. What's missing is the right kind of capital to support it — structured credit aligned with the realities of broadband deployment and local economics.

Our Solution

We're raising a \$50M-\$100M fund to deploy flexible, senior-secured, revenue-based financing (RBF) to community-centric broadband providers.

- **High-need, underserved markets** with strong latent demand
- **Structured credit approach:** RBF tailored to broadband network deployments
- **Catalytic capital** to unlock public subsidies (e.g., BEAD) and private match
- **Mezzanine-like structure** with first lien positions and immediate investment yield
- **Target gross fund IRR:** 23%

Indicative Terms

Fund Size: \$50M

Target Close: Initial Dec 2025, Final Dec 2026

Minimum Investment: \$1M

Fund Term: 10 years

Target Return: 23% gross IRR

Distributions: Begin Year 2

Fees: 2% management

Structure: Senior debt (50%) + Subordinated debt (40%) + Equity (10%)

Why us. Why Now.

Massive pipeline of capital demand

\$800M proprietary pipeline, 95% through in-bound referrals

Senior, secured positions

Investments with first-lien, collateral-backed security to safeguard investor capital and reduce risk exposure.

Scalable impact

Expanding access to internet infrastructure drives economic growth, education, healthcare in underserved communities.

Proven track record

\$4M pilot portfolio tracking 12% gross IRR (26% from RBFs alone)

Our Fund Team



Brian Vo

Chief Investment Officer

+20 years investing, with +\$7B direct transactions. Ex- McKinsey, Jefferies, Macquarie.



Donna Gambrell

CEO, Appalachian Community Capital

ACC Member CDFIs manage \$2B+ assets. Former CDFI fund director at Treasury, 16 years at FDIC.



Brian Snider

CEO, Halo Fiber

+20 years of broadband deployment. Ex-AT&T, Verizon, Google Fiber, Lit Communities.

Ready To Learn More? Let's Talk.



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Learn more

www.connecthumanity.fund

